

Life Letter

These financial mistakes can cost you a fortune

Some financial decisions get made without enough thought given to the long term consequences. Here are some financial mistakes you can avoid:

Mortgage amortized too long - More and more lenders are offering longer amortization periods for mortgages. It may look attractive to get a smaller monthly payment or to get into a larger house, but the extra interest charges only benefit the lender.

Rick and Jane are contemplating a \$250,000 mortgage on a house. If payments are amortized over 25 years at 6.00% interest, they will pay about \$1,600 per month which totals \$480,000, a whopping \$230,000 in interest. If they pay the mortgage over 35 years instead at the same 6.00% interest rate, their monthly payment will only drop to about \$1,413 per month, but their total payments will balloon to \$593,460, with a total of \$343,460 in interest.

They could take the mortgage at 6.00% over 20 years with a monthly payment of about \$1,780. Rick and Jane would pay about \$427,200 in total with interest representing \$177,200 of this amount. This means an interest savings of about \$166,260 over the 35 year mortgage.

Carrying a credit card balance - Credit cards, like Visa and MasterCard, typically charge about 19.00% on outstanding balances. Any new charges made on the card while there is an outstanding balance will attract this high interest charge from the date of purchase. The monthly minimum payment is only 3.00% of the outstanding balance and any remaining

balance will continue attracting the high interest charge. If only the minimum payment is made each month, it will take over 19 years to pay off the credit card balance. For example, a \$5,000 credit card balance, with no new purchases, paid off at only the minimum monthly payment (which is very sneaky because the monthly minimum payment slowly declines as does the balance owing), will take 230 months. Payments will total \$9,984.15, almost double what the original purchases were.

Taking money out of an RRSP before retirement - Jack and Diane had some debts that they thought they should pay off by cashing out some RRSPs. Both age 35, they would have to withdraw \$30,800 to net about \$20,000 after taxes. If they leave the funds in the RRSP until, say, age 65 at 7.50% average annual compound rate of return, they will grow to \$269,652.62. The minimum RRIF payment the first year would be almost \$900.00 per month. They decided to give up some lifestyle expenses instead.

Waiting to start an RRSP - The longer you wait to start an RRSP, the less you will have to retire on, assuming the same annual deposit throughout. Twins Samantha and Tabatha each started RRSPs with \$5,000 annual deposits at 7.50% average annual compound rate of return. Tabatha started at age 21 and will make deposits right up until she turns age 65. Her funds will grow to \$1,544,835. Samantha waited until she was 31 to start. Her funds will only grow to \$717,798.17. For Samantha to accumulate the same amount as her sister, she would have to deposit \$10,836.41 per year.

Want help reaching your financial goals? Call today!

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